Financial Statements and Supplementary Information

June 30, 2014 and 2013

(With Independent Auditors' Report Thereon)



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# **INDEPENDENT AUDITORS' REPORT**

The Board of Directors of Tennessee Municipal League Risk Management Pool:

**Report on the Financial Statements** 

We have audited the accompanying statements of net position of Tennessee Municipal League Risk Management Pool (the "Pool") as of and for the years ended June 30, 2014 and 2013, and the statements of revenues, expenses, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting polices used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Basis for Qualified Opinion

Accounting principles generally accepted in the United States of America require that certain investments be reported at fair market value in the statements of net position, with the change in unrealized fair value reported as investment income in the statements of revenues, expenses, and changes in net position. As more fully explained in Notes 2 and 3 to the financial statements, the Pool reports the changes in fair value of investments in its statements of revenues, expenses, and changes in net position, but has chosen not to present the change in unrealized gains or losses on investments as a component of investment income.

#### **Qualified** Opinion

In our opinion, except for the effects of the matter described in the *Basis for Qualified Opinion* paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of Tennessee Municipal League Risk Management Pool as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

#### Change in Accounting Principles

As discussed in Note 2a to the financial statements, the Pool adopted new accounting guidance, GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities*. Our opinion is not modified with respect to this matter.

#### Other Matters

#### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3–8 as well as the Ten-Year Claims Development Information, the Reconciliation of Claims Liabilities by Type of Contract, and the Schedule of Funding Progress - Employee Retirement System on pages 27–30 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 21, 2014 on our consideration of the Pool's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Pool's internal control over financial reporting and compliance.

Lattinora Black Marge & Cur, PC

Brentwood, Tennessee October 21, 2014



#### Management's Discussion and Analysis

The management of Tennessee Municipal League Risk Management Pool ("the Pool") offers the readers of the Pool's financial statements this overview and analysis of the financial activities for the fiscal year ended June 30, 2014. The information presented in this report should be considered in conjunction with the Pool's audited financial statements.

The Pool is a public entity risk pool that provides workers' compensation, liability and property insurance and risk management services to participating governmental entities in the State of Tennessee.

#### 2014 Fiscal Year Highlights

- The Pool had 500 members at 2014 year-end, representing coverage for more than 40,000 local government employees and coverage for almost 17,000 government buildings valued at more than \$7.7 billion.
- Total Pool assets of \$241,246,940 exceeded liabilities by \$83,787,747 at June 30, 2014. All liabilities are current as the Pool has no long-term debt obligations.
- The Pool's change in net position of \$6,876,928 increased by \$10,721,410 over last year.
- The Pool's Board of Directors declared a dividend of \$2,000,000 to members for the ensuing 2015 policy year.

#### **Overview of the Financial Statements**

The Pool's annual financial report consists of management's discussion and analysis, the independent auditor's report, the basic audited financial statements that include notes which more fully explain information in the financial statements, required supplementary information and the independent auditor's report on internal control and compliance. The Pool's financial statements are presented on a comparative basis using the full accrual method of accounting similar to those used by private-sector companies.

The *Statements of Net Position* present information about the Pool's assets, deferred outflows of resources, liabilities, deferred inflows of resources and net position at yearend. The *Statements of Revenues, Expenses and Changes in Net Position* present the results of the Pool's operations and changes in its net position over the course of the fiscal year. The *Statements of Cash Flows* present the various sources and uses of cash provided by and used in the Pool's operating, investing and capital activities without regard to the timing of earnings and obligation events or depreciation. The *Notes to the Financial Statements* provide required disclosures and other information essential to a full understanding of material data provided in the financial statements, including information about the Pool's significant accounting policies and account balances, material risks, obligations, contingencies and subsequent events, if any. The *Required Supplementary Information* presents additional information required by generally accepted accounting principles and applicable regulatory agencies.

While the Pool is not legally required to adopt or to adhere to an annual budget, an annual pro-forma *Statement of Revenues and Expenses* and a budget for general and administrative expenses are approved by the Board of Directors each year as strategic management tools. All budget-to-actual variances of general and administrative expenses are reviewed monthly by management for operational accountability.

#### Financial Analysis

The following table presents the Pool's assets, liabilities and net position at the end of the current fiscal year and the two prior fiscal years, as restated.

#### Condensed Statements of Net Position At June 30, (in millions of dollars)

						Net Inc	rease		Net Inc	rease
						(Decrease)			(Decre	ase)
	2	2014	Â	2013		\$	%	 2012	\$	%
Current assets	\$	239.5	\$	224.7	\$	14.8	6.6%	\$ 231.0	\$ (6.3)	-2.7%
Capital assets		1.7		1.8		(0.1)	-5.6%	 1.7	 0.1	5.9%
Total assets		241.2	\$	226.5		14.7	6.5%	\$ 232.7	\$ (6.2)	-2.7%
Current liabilities	\$	157.5	\$	147.8	\$	9.7	6.6%	\$ 145.8	\$ 2.0	1.4%
Noncurrent liabilities		-		-		-	- %	 -	 -	- %
Total liabilities		157.5		147.8		9.7	6.6%	 145.8	 2.0	1.4%
Investment in capital assets		1.7		1.8		(0.1)	-5.6%	1.7	0.1	5.9%
Unrestricted		82.0		76.9		5.1	6.6%	85.2	(8.3)	-9.7%
Total net position		83.7		78.7		5.0	6.4%	 86.9	 (8.2)	-9.4%
Total liabilities and net position	\$	241.2		226.5		14.7	6.5%	 232.7	\$ (6.2)	-2.7%

The Pool had total assets of \$241.2 million at June 30, 2014, which is 6.5% more than the previous fiscal year-end. Current assets consist primarily of cash and cash equivalents and investments totaling \$224.2 million, premiums and interest receivable of \$14.5 million, and reinsurance on recoverable paid losses of \$0.7 million. The Pool's investable assets at

June 30, 2014 were comprised of US agency bonds and municipal bonds of \$215 million and cash and cash equivalents, including money market funds, of \$9.2 million.

The Pool's total liabilities of \$157.4 million were all current at June 30, 2014 and were comprised primarily of the reserve for losses and loss adjustment expenses totaling \$130.9 million. The reserve represents losses reported for workers' compensation, liability and property lines of coverage to members as well as the actuarially estimated ultimate costs of such claims offset by any reinsurance recoveries accrued on outstanding claims.

Net position is the residual measure of assets and deferred outflows of resources net of liabilities and deferred inflows of resources and totaled \$83.7 million at June 30, 2014. Net position fluctuates annually due to the Pool's operating results for a given fiscal year as well as member dividends that may be declared by the Board of Directors.

The Pool's net position at June 30, 2014 was \$5.1 million more than the prior year. The change resulted primarily from an increase in net position of \$6.9 million during fiscal year 2014 and a dividend of \$2.0 million declared by the Board of Directors to be distributed to members as premium credits for policies renewing in fiscal year 2015.

To preserve the Pool's future financial stability, the Board of Directors has committed the Pool's unrestricted net position for specific purposes as presented in the following table:

# Net Position At June 30, (in millions of dollars)

	2014	2013	2012
Invested in capital assets	<u>\$ 1.7</u>	\$ 1.8	\$ 1.7
Unrestricted: Committed for capitalization	40.0	40.0	40.0
Committed for member credits	3.3	3.2	4.6
Committed for property/casualty catastrophe	25.0	25.0	25.0
Committed for market value stabilization	13.7	8.7	15.6
Total unrestricted net position	82.0	76.9	85.2
Total net position	\$83.7	\$78.7	\$86.9

The following table presents the Pool's revenues, expenses and changes in net position for the current and two prior fiscal years, as restated.

#### Condensed Statements of Revenues, Expenses and Changes in Net Position

#### Fiscal year ended June 30,

(in millions of dollars)

			Net Increase		Net Increase
			(Decrease)		(Decrease)
	2014	2013	<u>    \$  %    </u>	2012	\$ %
Operating revenues	\$62.8	\$ 61.9	\$ 0.9 1.5%	\$61.2	0.70 1.1%
Operating expenses	61.0	53.0	8.0 15.1%	56.8	(3.8) -6.7%
Operating income	1.8	8.9	(7.1) -79.8%	4.4	4.5 102.3%
Nonoperating revenues	-	-	%	-	%
Change in net position before change in fair value of investments	1.8	8.9	(7.1) -79.8%	4.4	4.5 102.3%
Change in fair value of investments	5.1	(12.7)	17.8 -140.1%	7.6	(20.3) 267.1%
Change in net position	\$ 6.9	\$ (3.8)	\$ 10.7 -281.4%	\$12.0	\$(15.8) 131.7%

Operating revenues consist of earned premiums net of reinsurance premiums ceded plus net investment income and other income.

Earned premiums represent premiums charged to members for workers' compensation, liability and property insurance coverage. Premiums are determined through the Pool's underwriting process that takes into consideration each member's risk exposures (such as payroll volume, operating budget, physical properties owned, etc.) as applied to a base rate. Each member is also rated on its actual loss experience (referred to as experience modifications) and its compliance with the Pool's loss control surveys and recommendations (referred to as schedule modifications). For the fiscal year ended June 30, 2014, gross earned premiums totaled \$64 million, which is 2.0% more than the previous year due primarily to an increase in the total insured value of members' properties.

Reinsurance premiums ceded totaled \$9.7million which is 7.4% more than the prior year. This increase is due primarily to a 31% increase in property reinsurance costs resulting from increased wind and hail storm claims incurred in recent years.

The Pool earned \$8.2 million in net investment income for fiscal year 2014, which is 4.3% more than the prior year. While the Pool's investment philosophy is to buy and hold investment securities until they mature, the Pool does take advantage of market conditions to realize investment gains when appropriate. Consequently, in fiscal year 2014 the Pool realized more than \$339,000 in gains on the sale of investments. Like many organizations, the Pool has experienced significant volatility in the investment market as evidenced by substantial swings in investment fair values from one year to the next. While the Pool's operating income decreased \$7.1 million from fiscal year 2013 to 2014, the change in investment fair value shifted from an unrealized loss of \$12.8 million in 2013 to an unrealized gain of \$5.1 million in 2014.

The Pool presents its investments at fair (market) value and records the related change in fair value (unrealized gains and losses component) in the Statement of Revenues, Expenses and Changes in Net Position in accordance with Governmental Accounting Standards Board ("GASB") pronouncements. The Pool's Board of Directors, however, has elected to present the change in fair value as a separate line item in the *Statement of Revenues*. Expenses and Changes in Net Position, instead of including it in investment income. The reason for this alternate presentation is that when "unrealized" gains and losses in market value are combined with actual investment income, the "unrealized" gains and losses component severely distorts the Pool's "real" operating income which is based on actual or "realized" results and would hinder the Pool from properly serving its members in the competitive insurance market in which it operates. The Pool reports the change in unrealized investment market values in the Statement of Revenues, Expenses and Changes in Net Position as required by GASB pronouncements but merely chooses to display it as its own line item within the statement. Consequently, the year-end amount of the change in net position is the same as it would have been had the change in fair value been combined with investment income. The Pool believes this alternate presentation enhances financial disclosure to readers.

Operating expenses consist of losses and loss adjustment expenses, policy acquisition costs and general and administrative costs.

Losses and loss adjustment expenses include actual claim payments made as well as adjustments for reserves on claims. Claim case reserves are adjusted as claims develop and mature and more information about potential loss amounts is known. Reserves for claims incurred but not reported ("IBNR"), as determined by independent actuaries, are also part of this expense category. Losses and loss adjustment expenses totaled \$47.5 million for fiscal year 2014, which is 14.9% more than the previous year.

Policy acquisition costs are expenses incurred by the Pool that are part of the cost of the policy and include agents' commissions, property inspections, property appraisals and contract fees for workers' compensation premium audits. Policy acquisition costs totaled \$5.9 million for fiscal year 2014, which is 3.8% more than the prior year. GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities*, became effective in fiscal year 2014 and required that all policy acquisition costs be expensed when incurred. Consequently, policy acquisition costs have been restated for the cumulative effect of implementing this GASB Statement.

In providing insurance coverage and risk management services to its members, the Pool incurs general and administrative and contractual expenses that are budgeted and approved by the Board of Directors annually. As previously mentioned, all budget-to-actual variances are analyzed and reviewed by management on a monthly basis. Compared with the prior year, general and administrative expenses for fiscal year 2014 were \$7.4 million, which is more due to the cost of additional personnel, depreciation of new technology that was placed into service during 2014, and additional operating costs. General and administrative expenses \$400,000 or 5.01% less than budgeted for the 2014 fiscal year.

# Capital Assets

The Pool's premises, property and equipment had a total cost of \$4.6 million at June 30, 2014 and a book value (after accumulated depreciation) of \$1.7 million. These capital assets consist of land, building and improvements, vehicles, computer hardware and software, and office furniture and equipment used in Pool operations. During fiscal year 2014, the Pool acquired \$237,502 in new technology software and hardware as part of the Pool's initiative to upgrade technology resources for its members and for vehicle replacements. The Pool realized a gain of \$19,164 from the disposal of certain capital assets, and depreciation of \$290,639 was charged to operations during fiscal year 2014.

The Pool had no outstanding debt associated with capital assets.

#### **Economic Factors and Other Matters**

- The Pool continues to expand its services to members in 2015 while achieving internal operating efficiencies through enhanced technologies.
- For the past several years, the Pool's reinsurance premiums have increased annually, primarily due to significant property claims resulting from severe storm and property damage sustained by members. While such reinsurance premium increases were not passed on to members because of distressed economic conditions in recent years, the Pool's Board of Directors approved an increase in premium base rates for 2015 to offset increasing reinsurance rates and retention levels.
- The Pool's reinsurance costs increased 7.5% or \$700,000 overall for 2015. Given national and global reinsurance market conditions, Pool management anticipates reinsurance costs to continue to rise in future years.
- While the Tennessee Workers' Compensation Reform Act of 2013 became effective July 1, 2014, sufficient information is not yet available to assess the impact of such changes on losses and loss trends.

# **Requests for Information**

This report is designed to provide an overview of the Pool's financial activities and to demonstrate the Pool's transparency and accountability to its members and other interested readers. Questions and requests for additional financial information should be addressed to the Executive Vice President & Chief Financial Officer, TML Risk Management Pool, 5100 Maryland Way, Brentwood, Tennessee 37027.

# **Statements of Net Position**

# June 30, 2014 and 2013

#### <u>Assets</u>

		<u>2014</u>		<u>2013</u>		
Current assets:						
Cash and cash equivalents	\$	9,212,219	\$	9,656,683		
Investments		215,046,685		194,604,284		
Premiums receivable		11,241,503		8,534,643		
Accrued interest and other receivables		3,256,217		3,831,754		
Prepaid reinsurance		-		7,167,404		
Reinsurance recoverable on paid losses		737,223		875,223		
Total current assets		239,493,847		224,669,991		
Premises, property and equipment, net		1,753,093		1,806,230		
	\$	241,246,940	\$	226,476,221		
Liabilities and Net Position						
Current liabilities:						
Reserve for losses and loss adjustment expenses	\$	130,970,736	\$	122,991,530		
Premiums billed in advance		9,177,063		5,644,822		
Unearned premiums		13,220,251		12,827,578		
Dividends payable		2,011,778		4,651,829		
Accounts payable and accrued liabilities		2,079,365		1,702,415		
Total liabilities		157,459,193		147,818,174		
Net position:						
Invested in capital assets		1,753,093		1,806,230		
Unrestricted		82,034,654		76,851,817		
Total net position	_	83,787,747		78,658,047		
	\$	241,246,940	\$	226,476,221		

# Statements of Revenues, Expenses, and Changes in Net Position

# Years ended June 30, 2014 and 2013

		<u>2014</u>		<u>2013</u>
Operating revenues: Gross earned premiums	\$	64,033,106	\$	62,778,323
Reinsurance premiums ceded	Э	(9,733,050)	Þ	(9,059,400)
Net earned premiums		54,300,056		53,718,923
Investment income, net Other income		8,278,444		7,936,163
Other Income		219,162		226,589
Total operating revenues		62,797,662		61,881,675
Operating expenses:				
Losses and loss adjustment expenses		47,583,955		41,389,831
Policy acquisition costs		5,965,604		5,748,772
General and administrative expenses		7,485,189		5,835,177
Total operating expenses		61,034,748		52,973,780
Operating income		1,762,914		8,907,895
Nonoperating revenues: Gain on disposal of capital assets		19,164		20,913
Change in net position before change in fair value of investments		1,782,078		8,928,808
Change in fair value of investments		5,094,850		(12,773,290)
Total change in net position		6,876,928		(3,844,482)
Net position, beginning of year - as previously reported		78,658,047		86,961,098
Cumulative effect of restatement				181,431
Net position, beginning of year - as restated		78,658,047		87,142,529
Dividend declared		(2,000,000)		(4,640,000)
Member lapsed dividend credits		252,772		
Net position, end of year	\$	83,787,747	\$	78,658,047

# **Statements of Cash Flows**

# Years ended June 30, 2014 and 2013

	<u>2014</u>		<u>2013</u>
Cash flows from operating activities:			
Cash receipts:			
Premiums received	\$ 62,032,411	\$	59,877,014
Interest received	8,512,411		7,627,855
Special rating plan reimbursements	3,453,035		3,306,909
Reinsurance recoveries received	1,422,061		6,249,911
Claims recoveries	1,425,833		1,343,089
Other cash receipts	 1,199,618		337,997
Total cash receipts	 78,045,369	<u></u>	78,742,775
Cash disbursements:			
Claim payments	41,662,051		43,908,621
General and administrative	9,190,258		7,141,527
Reinsurance premiums	2,625,236		17,077,043
Claims administration	3,919,771		3,904,403
Policy acquisition	 5,365,760		5,159,796
Total cash disbursements	 62,763,076		77,191,390
Net cash provided by (used in) operating activities	 15,282,293		1,551,385
Cash flows from capital activities:			
Purchases of premises, property and equipment	(237,502)		(384,064)
Sales of premises, property and equipment	 19,164		20,913
Net cash used in capital activities	(218,338)		(363,151)
·			
Cash flows from investing activities:			
Purchases of investments	(48,814,189)		(204,934,613)
Sales and maturities of investments	 33,305,770		168,115,106
Net cash provided by (used in) investing activities	 (15,508,419)		(36,819,507)
Net increase (decrease) in cash and cash equivalents	(444,464)		(35,631,273)
Cash and cash equivalents, beginning of year	 9,656,683		45,287,956
Cash and cash equivalents, end of year	\$ 9,212,219	\$	9,656,683

# Statements of Cash Flows (continued)

# Years ended June 30, 2014 and 2013

	<u>2014</u>	<u>2013</u>
Reconciliation of operating income to net cash provided by		
(used in) operating activities:		
Operating income	\$ 1,762,914	\$ 8,907,895
Adjustments to reconcile operating income to net cash		
provided by operating activities:		
Depreciation	290,639	282,326
Net accretion of discount on investments	500,075	656,331
Gain on sale of investments	(339,206)	(963,510)
Cumulative effect of restatement	-	181,431
Increase in premiums receivable	(2,706,859)	(338,180)
(Increase) decrease in reinsurance recoverable on		
paid losses	138,000	3,557,019
(Increase) decrease in policy acquisition costs	-	563,155
(Increase) decrease in accrued interest and other		
receivables	575,536	(1,328,121)
(Increase) decrease in prepaid reinsurance and other		
expenses	7,167,404	(7,205,361)
Increase in reserve for losses and loss adjustment		
expenses	7,979,206	685,692
Decrease in premiums billed in advance	3,532,241	(54,765)
Increase in unearned premiums	392,674	721,084
Decrease in dividends payable	(4,387,279)	(4,119,661)
Increase (decrease) in accounts payable and accrued		
liabilities	 376,948	6,050
Net cash provided by (used in) operating activities	\$ 15,282,293	\$ 1,551,385

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

#### (1) <u>Nature of organization</u>

The Tennessee Municipal League Risk Management Pool (the "Pool") is a not-for-profit corporation that was created in 1979 as a public entity risk pool to provide liability, property and workers' compensation insurance and risk management services for certain governmental entities in the State of Tennessee. Liability coverage provided by the Pool includes comprehensive general liability, automobile liability, automobile physical damage, law enforcement liability, errors and omissions liability, employment benefit liability, employment practices liability, and privacy and network security liability. Property coverage includes all risk on real property and personal property, business interruption, electronic data processing equipment, extra expenses, accounts receivable, valuable papers, rental income, property in transit, demolition, computer fraud, employee dishonesty, crime, and increased cost of construction, subject to specified sub-limits. Workers' compensation coverage conforms to the workers' compensation law of Tennessee, excluding the provisions of the state law dealing with non-occupational disability benefits.

As part of the coverage, the Pool provides risk management services to its members with emphasis on loss control. The Pool also provides claims management services and insurance above certain self-insured retention levels to participating members. Participants in these services are not general policyholders, and the Pool receives fees and premiums for claims management services and retention-type contracts, respectively.

All corporate powers of the Pool are vested in and exercised by a nine-member Board of Directors comprised of municipal elected officials and city managers/administrators from cities that are members of the Pool. The Pool's operations alone constitute the reporting entity since the Pool is not financially accountable for any other entities, and the Pool has no relationships with any other entities where the nature and significance of the relationships would require inclusion in the financial statements of the Pool. Pool membership consisted of 500 governmental entities (including 315 cities and towns) at June 30, 2014 and 495 governmental entities (including 314 cities and towns) at June 30, 2013.

(2) <u>Summary of significant accounting policies</u>

A summary of the Pool's significant accounting policies consistently applied in the preparation of the accompanying financial statements follows:

#### (a) Basis of presentation, measurement focus, and basis of accounting

The Pool's financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP") as prescribed by the Governmental Accounting Standards Board ("GASB"), the standard-setting body responsible for establishing governmental accounting and financial reporting principles. GASB periodically updates its *Codification of Governmental Accounting and Financial Reporting Standards* which, along with subsequent GASB pronouncements (Standards and Interpretations), constitutes GAAP for public entity risk pools. The Pool has elected to apply all Financial Accounting Standards Board pronouncements issued after November 30, 1989, except for those that conflict with or contradict GASB pronouncements.

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

The Pool adopted GASB Statement No. 63, Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position, in fiscal year 2013. This statement provides guidance for reporting deferred outflows of resources and deferred inflows of resources and net position in a statement of financial position. The statement was implemented retroactively and resulted in a change in the presentation of the balance sheets to what is now referred to as the statements of net position and the term "fund equity" is changed to "net position" throughout the financial statements. The adoption of this statement did not impact amounts reported in the financial statements but required the Pool to classify its net position into three components – net investment in capital assets, restricted, and unrestricted. These classifications are defined as follows:

- Net investment in capital assets consists of capital assets, net of accumulated depreciation and reduced by the outstanding balances of bonds, mortgages, notes or other borrowings, if any, that are attributable to the acquisition, construction, or improvement of those assets. Deferred outflows of resources and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of those assets or related debt, if any, are also included in this component of net position.
- Restricted consists of restricted assets, with constraints placed on their use by contractual agreement with other parties, revenue bonds and loan resolutions, or enabling legislation, reduced by liabilities and deferred inflows of resources related to those assets.
- Unrestricted consists of the net amount of the assets, deferred outflows of resources, liabilities, and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted component of net position.

The Pool also adopted GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities*, required for fiscal periods beginning after December 15, 2012, in the fiscal year ending June 30, 2014. Statement No. 65 reclassifies certain items that were previously reported as assets and liabilities as deferred outflows of resources, deferred inflows of resources, or current period outflows of resources and inflows of resources. In addition, Statement No. 65 requires policy acquisition costs to be recognized as outflows of resources (expenses) in the year the cost is incurred, instead of being recognized as an asset on the balance sheet, as previously required. Consequently, comparative financial statements of prior years have been adjusted to apply the cumulative effect of implementing Statement No. 65 retrospectively (See Note 7).

When both restricted and unrestricted resources are available for use, it is the Pool's policy to use restricted resources first, then unrestricted resources as they are needed.

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

The Pool's accounts are organized on the basis of an enterprise fund. An enterprise fund is a proprietary fund type used to account for operations that are financed and operated in a manner similar to private business enterprises, where the intent of the governing body is that the costs of providing goods and services to the public on a continuing basis be financed or recovered primarily through user charges; or, where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control accountability, or other purposes.

Basis of accounting refers to when revenue and expenses are recognized in the accounts and reported in the financial statements and relates to the timing of the measurements made, regardless of the measurement focus applied. The Pool's basic financial statements are presented in accordance with GAAP for proprietary funds which uses the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis of accounting, revenues are recorded when earned and expenses are recorded at the time a liability is incurred, regardless of the timing of related cash flows.

#### (b) <u>Revenues and expenses</u>

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and delivering goods in connection with the proprietary fund's principal ongoing operations. The principal ongoing revenues of the Pool are net earned insurance premiums, investment income and other income. Investment income, consistent with prior years, is reported as operating revenue because it is used extensively in the operations of the Pool. Operating expenses include losses and loss adjustment expenses, policy acquisition costs and general and administrative expenses. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

#### (c) <u>Cash and cash equivalents</u>

Cash and cash equivalents include amounts in demand deposits and highly liquid shortterm investments with original maturities of three months or less.

#### (d) <u>Investments</u>

The Pool presents its investments in securities at fair value. The changes in fair value of investments (unrealized gains and losses) for the years ended June 30, 2014 and 2013 are reflected as separate components in the Statements of Revenues, Expenses and Changes in Net Position. Realized gains and losses on sales of investments are recognized based on the specific identification method at the date of sale. Interest income is recognized when earned.

#### (e) <u>Policy acquisition costs</u>

Policy acquisition costs consist of commissions incurred at policy or contract issue date. These costs vary with, and are primarily related to, the acquisition of business and are expensed in the period incurred as required by GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities.* (See Note 7)

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

#### (f) <u>Premises, property and equipment</u>

Premises, property and equipment are recorded at cost and consist of land, building and improvements, vehicles, computer hardware and software, and office furniture and equipment. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets ranging from 3 to 40 years. The Pool capitalizes assets with an individual cost of \$1,000 or more and an estimated useful life of one year or more. Maintenance and repairs are expensed as incurred.

#### (g) <u>Reserve for losses and loss adjustment expenses</u>

The reserve for losses and loss adjustment expenses is estimated as losses are incurred. The reserve consists of amounts for unpaid reported losses, net of salvage and subrogation and reinsurance recoveries, and estimates for incurred but not reported ("IBNR") losses. The estimates for IBNR were developed by management based on a consulting actuarial evaluation of the Pool's expected loss experience with consideration given to the Pool's historical loss experience and general industry information. Insurance liabilities are necessarily based on estimates and the ultimate liability may vary from such estimates. Adjustments to these estimates are reflected in expenses as determined.

#### (h) **Risk management and insurance arrangements**

In addition to the loss related to operational risks, the Pool is exposed to various risk of loss related to theft of, damage to, and destruction of assets; illness or injuries to employees; and natural disasters. The Pool carries commercial insurance for these additional types of loss. Settled claims resulting from these risks have not exceeded commercial insurance coverage in the past five fiscal years.

(i) <u>Recognition of premium</u>

Premium is earned on a pro rata basis over the term of the policy, which is generally one year. Unearned premium represents the portion of premium applicable to the unexpired portion of policies in force. Premiums billed in advance represents premium billed in the current fiscal year for policies becoming effective in the next fiscal year.

(j) <u>Income taxes</u>

The Pool has received a favorable determination letter from the Internal Revenue Service and is exempt from income taxes under Section 115 of the Internal Revenue Code.

#### (k) Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

#### (l) Events occurring after reporting date

The Pool has evaluated events and transactions that occurred between June 30, 2014 and October 21, 2014, which is the date that the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

#### (m) New accounting pronouncements

The Pool plans to adopt GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, required for fiscal periods beginning after June 15, 2014, in the fiscal year ending June 30, 2015. This statement improves accounting and financial reporting by governmental entities for pensions. The Pool is currently assessing the impact on the financial statements.

#### (3) **Deposits and investments**

The Pool's cash and cash equivalent bank balances totaling \$10,729,415 at June 30, 2014 (less outstanding checks that are subtracted from bank balances to determine a carrying value of \$9,212,219) represent a variety of time deposits with banks and include bank balances that are FDIC insured or collateralized with securities held by the Pool or by its agent in the Pool's name.

The Board of Directors has authorized management to invest in obligations of the U.S. Treasury and U.S. government agencies, municipal bonds, mortgage-related securities, the State of Tennessee Local Government Investment Pool ("LGIP"), short-term investment funds, corporate bonds, and domestic equity securities.

At June 30, 2014, the Pool had the following investments:

			Average Weighted	Average Weighted
			Maturity	Call Term
		<u>Fair Value</u>	<u>(in years)</u>	<u>(in years)</u>
U.S. Government Agencies:				
FFCB	\$	20,324,546	17.2	12.4
FHLB		27,298,317	18.0	18.0
FHLMC		4,870,520	11.6	11.6
FNMA		24,331,992	17.3	17.3
Total U.S. Government Agencies		76,825,375		
Municipal Bonds		138,221,310	16.1	9.7
Total	\$_	215,046,685		

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Generally the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in interest rates. One of the ways the Pool manages its exposures to interest rate risk is by purchasing a combination of shorter and longer term investments and by monitoring and managing the average maturity and call terms of the portfolios. As of June 30, 2014, the investments of the Pool had average weighted maturities and call terms as noted in the preceding table.

Credit risk is the risk that an issuer of an investment will not fulfill its obligation. The Pool's investment policy requires the average quality of investments to remain at a rating at or above "Aa", as defined by Moody, Standard and Poor, or an equivalent rating agency. All fixed income securities must have a rating of "A" or better, by at least two of the rating agencies. Obligations of U.S. government agencies are not implicitly guaranteed by the U.S. government but are rated by Moody as "AA". As of June 30, 2014, the Pool's investments in municipal bonds had credit ratings as follows:

Rating	Municipal Bonds
Kating	Donus
AAA	\$ 17,604,332
AA	80,967,832
Α	39,649,146
	\$ <u>138,221,310</u>

Concentration of credit risk is the risk of loss attributed to the magnitude of the Pool's investment in a single issuer. The Pool's investment policy limits the amount that can be invested in domestic equity securities and corporate bonds to 10% of investable assets.

Custodial credit risk is the risk that, in the event of a failure of a depository financial institution or of a counterparty (e.g. broker-dealer) to a transaction, the Pool will not be able to recover the value of investment or collateral securities that are in the possession of an outside party. The Pool's investments are registered in the Pool's name as public funds with a financial institution that participates in the Tennessee Bank Collateral Pool administered by the Tennessee State Treasurer. At June 30, 2014, all investments were adequately insured or registered and collateralized or held by the Pool or its agent in the Pool's name.

GASB pronouncements require certain investments to be reported at fair value in the statements of net position, with the change in fair value reported as a component of investment income in the statements of revenues, expenses and changes in net position. The Pool has reported the change in fair value in the statements of revenues, expenses and changes in net position but has elected to present the change in fair value after operating income, instead of including it in investment income. The Pool's decision to present this amount separately is based on its desire to report to the membership the Pool's operational status before recording market value fluctuations in investment holdings. After reporting operating income and nonoperating revenues, the change in fair value of investments is reported, with a final change in net position reported in accordance with GASB pronouncements.

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

Net realized gains from the sale of investments were \$339,206 and \$963,510 for the fiscal years ended June 30, 2014 and 2013, respectively. The calculation of realized gains and losses is independent of the calculation of the net increase in the fair value of investments. Realized gains and losses on investments that had been held more than one fiscal year and sold in the current year may have been recognized as an increase or decrease in the fair value of investments reported in the prior year.

#### (4) Premises, property and equipment

Premises, property and equipment activity for the fiscal years ended June 30, 2014 and 2013 is as follows:

	Balance <u>June 30, 2013</u>	<u>Additions</u>	<u>Disposals</u>	Balance <u>June 30, 2014</u>
Capital assets, not being				
depreciated:				
Land	\$ <u>402,627</u>	\$	\$	\$ <u>402,627</u>
Capital assets, being				
depreciated:				
<b>Building and improvements</b>	s 1,637,370	-	-	1,637,370
Furniture and equipment	355,160	1,020	-	356,180
Vehicles	320,487	73,100	(65,078)	328,509
Computer system	1,805,253	163,382	(58,149)	1,910,486
Total capital assets, being				
depreciated	4,118,270	237,502	(123,227)	4,232,545
Less accumulated depreciation				
Building and improvements		59,616	-	1,258,372
Furniture and equipment	289,508	20,987	-	310,495
Vehicles	193,457	82,763	(65,078)	211,142
Computer system	1,032,946	127,273	(58,149)	1,102,070
Total accumulated				
depreciation	2,714,667	290,639	(123,227)	2,882,079
Capital assets, being				
depreciated, net	1,403,603	(53,137)		1,350,466
Capital assets, net	\$ <u>1,806,230</u>	\$ <u>(53,137</u> )	\$ <u> </u>	\$ <u>1,753,093</u>

#### Notes to the Financial Statements

# June 30, 2014 and 2013

	Balance <u>June 30, 2012</u>	<u>Additions</u>	<u>Disposals</u>	Balance <u>June 30, 2013</u>
Capital assets, not being depreciated:				
Land	\$ <u>402,627</u>	\$	\$	\$ <u>402,627</u>
Capital assets, being depreciated:				
<b>Building and improvements</b>	1,637,370	-	-	1,637,370
Furniture and equipment	351,513	6,034	(2,387)	355,160
Vehicles	291,378	115,289	(86,180)	320,487
Computer system	1,542,512	262,741		1,805,253
Total capital assets, being				
depreciated	3,822,773	384,064	(88,567)	4,118,270
Less accumulated depreciation				
Building and improvements	1,128,861	69,895	-	1,198,756
Furniture and equipment	271,122	20,773	(2,387)	289,508
Vehicles	216,030	63,607	(86,180)	193,457
Computer system	904,895	128,051	-	1,032,946
Total accumulated				
depreciation	2,520,908	282,326	(88,567)	2,714,667
Capital assets, being				
depreciated, net	1,301,865	101,738		1,403,603
Capital assets, net	\$ <u>1,704,492</u>	\$ <u>101,738</u>	\$	\$ <u>1,806,230</u>

Depreciation charged to operating expenses in fiscal years ended June 30, 2014 and 2013 is as follows:

	<u>2014</u>	<u>2013</u>
Losses and loss adjustment expenses	\$ 40,702	\$ 66,294
General and administrative expenses	 249,937	 216,032
Total depreciation expense	\$ 290,639	\$ 282,326

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

#### (5) Reserve for losses and loss adjustment expenses

Reserve for losses and loss adjustment expenses is comprised of:

	<u>2014</u>		<u>2013</u>
Reserve for reported claims	\$ 82,136,640	\$	71,051,174
Reserve for incurred but not reported claims	58,641,300		59,133,806
Reserve for unallocated loss adjustment expenses	7,478,222		7,099,454
Less: reinsurance recoverable	 (17,285,426)	-	(14,292,904)
Total reserve for losses and loss adjustment expenses	\$ <u>130,970,736</u>	\$_	122,991,530

As discussed in Note 2, the Pool establishes a liability for both reported and unreported insured events, which includes estimates of both future payments of losses and related claim adjustment expenses. The following table represents changes in those aggregate liabilities for the Pool during the past two years. Reserves are stated on a net basis after deductions for losses recoverable from reinsurers.

	<u>2014</u>	<u>2013</u>
Reserve for losses and loss adjustment expenses at beginning of fiscal year	\$ <u>122,991,530</u>	\$ <u>122,305,838</u>
Incurred claims and claim adjustment expenses: Provision for insured events of current fiscal year Decrease in provision for insured events of prior	45,820,056	46,574,698
fiscal years	(2,235,069)	(9,079,527)
Unallocated claim adjustment expenses	3,998,968	3,894,660
Total incurred claims and claim adjustments expenses	47,583,955	41,389,831
Reinsurance:		
Reinsurance recoveries received attributable to		
insured events of prior fiscal years	1,422,610	5,752,245
Change in reinsurance recoverable on paid losses	(138,000)	(3,557,020)
Total reinsurance	1,284,610	2,195,225
Payments:		
Claims and claim adjustment expenses attributable		
to insured events of current fiscal year	13,084,348	13,312,473
Claims and claim adjustment expenses attributable		, ,
to insured events of prior fiscal years	23,806,043	25,692,231
Unallocated claim adjustment expenses	<u>3,998,968</u>	3,894,660
Total payments	40,889,359	42,899,364
Reserve for losses and loss adjustment expenses at end of fiscal year	\$ <u>130,970,736</u>	\$ <u>122,991,530</u>

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

The Pool has accumulated a base of mature reported loss data, supplemented with industry data, to project ultimate losses. Estimates of incurred losses for all lines of business and policy years involve estimation of future events and costs, which may differ from amounts ultimately realized due to a number of factors. Estimated loss reserves have been developed by management of the Pool with assistance from a consulting actuary. Management believes the reserve for losses and loss adjustment expenses is reasonably stated for all obligations as of June 30, 2014 and 2013. However, adjustments to these estimates may nevertheless be required and would be reflected as additions or reductions to expenses in the period the adjustment is determined.

#### (6) Premiums written and reinsurance

Premiums written for the years ended June 30, 2014 and 2013 were as follows:

		<u>2014</u>	<u>2013</u>
Premiums written Premiums ceded	\$	64,425,780 (9,733,050)	\$ 63,499,406 (9,059,400)
Net premiums written	\$_	54,692,730	\$ 54,440,006

The Pool limits the maximum net loss that can arise from large risks or risks in concentrated areas of exposure by reinsuring (ceding) certain levels of risks with various reinsurance companies. Ceded reinsurance is treated as the risk and liability of the assuming companies. In general, such reinsurance contracts limit the Pool's retention on individual occurrences as follows:

(a) The Pool's workers' compensation reinsurance retention amount was \$1,250,000 and \$750,000 per occurrence for fiscal years 2014 and 2013.

(b) For fiscal years 2014 and 2013, the Pool's reinsurance retention amount was \$700,000 per occurrence for events arising from general liability, personal injury liability, errors and omissions liability and auto liability.

(c) For fiscal years 2014 and 2013, the Pool's property reinsurance retention amount was as follows: flood and earthquake - \$500,000 per occurrence; all other events, except certain weather-related events (tornado, wind, named windstorm, hail, sleet, lightning and rain) - \$300,000 per occurrence; auto physical damage and crime - \$300,000 per occurrence.

(d) For fiscal year 2014 and 2013, the Pool's property reinsurance retention amount for certain weather-related events (tornado, wind, named windstorm, hail, sleet, lightning and rain) was \$500,000 per occurrence for the first \$1.5 million of loss in any one occurrence and then the next layer of loss in excess of \$1.5 million up to \$2.5 million. The reinsurer assumed the loss in excess of \$2.5 million.

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

This reinsurance coverage does not relieve the Pool from its obligations to its members. Failure of the reinsurer to honor its obligations could result in losses to the Pool and its members. Accordingly, the Pool evaluates the financial condition of any reinsurers to minimize its losses because of potential reinsurer insolvency.

Estimated amounts recoverable from reinsurers of \$17,285,426 and \$14,292,904 have been deducted from the reserve for losses and loss adjustment expenses (Note 5) at June 30, 2014 and 2013. The Pool remains contingently liable for reinsured losses in the event its reinsurers do not meet their contractual obligations.

#### (7) <u>Net position</u>

The Board of Directors has committed the Pool's unrestricted net position for the purposes and amounts as presented below. The Board of Directors may, at its discretion, adjust or remove these amounts.

	<u>2014</u>	<u>2013</u>
Investment in capital assets	\$ <u>1,753,093</u>	\$ <u>1,806,230</u>
Unrestricted:		
Committed for capitalization	40,000,000	40,000,000
Committed for member credits	3,257,955	3,223,105
Committed for property/casualty catastrophe	25,000,000	25,000,000
Total operational commitments	68,257,955	68,223,105
Committed for market value stabilization	13,776,699	8,628,712
Total unrestricted net position	82,034,654	76,851,817
Net position, end of year	\$ <u>83,787,747</u>	\$ <u>78,658,047</u>

During the year ended June 30, 2014, the Board declared a \$2,000,000 dividend to be paid in the form of renewal credits issued for policies with effective dates of July 1, 2014 through June 30, 2015. The Board also approved lapsed dividends totaling \$252,772 from fiscal years 2011-2013 to be returned to net position.

During the year ended June 30, 2013, the Board declared a \$4,640,000 dividend, to be paid in the form of renewal credits issued for policies with effective dates of July 1, 2013 through June 30, 2014.

Net position as of June 30, 2013 has been adjusted retrospectively for the cumulative effect of implementing requirements of GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities*, which constitutes a change in accounting principle (Note 2). Comparative financial statements for prior years have been adjusted retrospectively for the cumulative effect of applying this new Statement to previously-issued financial statements. The effect of the restatement was a decrease in total assets of \$759,941; an increase in total liabilities of \$239,236; and a decrease in net position of \$520,705 as of June 30, 2013. Change in net position decreased \$288,407 for fiscal year 2013. Net position as of June 30, 2012 decreased \$232,298.

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

Also, during fiscal year 2014, the Pool received refunds of reinsurance surplus lines tax totaling \$743,814. Such tax had previously been assessed and charged to the Pool by the State of Tennessee for certain reinsurance policies in fiscal years prior to 2014 as follows;

<u>Year</u>	
2013	\$ 330,085
2012	272,597
2011	 141,132
Total	\$ <u>    743,814</u>

Comparative financial statements for prior years have been adjusted retrospectively for the cumulative effect of these refunds applied to previously-issued financial statements. The effect of the restatement was an increase in total assets of \$743,814 and net position as of June 30, 2013 and an increase in change in net position of \$330,085 for fiscal year 2013. Net position as of June 30, 2012 increased for the cumulative effect in the amount of \$413,729.

#### (8) <u>Related party transactions</u>

The formation of the Pool was sponsored by the Tennessee Municipal League (the "League"), and the Pool is governed by a Board of Directors whose members are ratified by the League's Board of Directors. The League receives an annual sponsorship fee from the Pool of 1.90% of net earned premiums, subject to a 4.0% cap that is based on a percentage of the prior year's fee. In fiscal years 2014 and 2013, sponsorship fees totaled \$1,031,701 and \$1,014,388, respectively.

#### (9) Employee benefit plan

Plan Description--Employees of the Pool are members of the Political Subdivision Pension Plan (PSPP), an agent multiple-employer defined benefit pension plan administered by the Tennessee Consolidated Retirement System (TCRS). TCRS provides retirement benefits as well as death and disability benefits. Benefits are determined by a formula using the member's high five-year average salary and years of service. Members become eligible to retire at the age of 60 with five years of service or at any age with 30 years of service. A reduced retirement benefit is available to vested members at the age of 55. Disability benefits are available to active members with five years of service who become disabled and cannot engage in gainful employment. There is no service requirement for disability that is the result of an accident or injury occurring while the member was in the performance of duty. Members joining the system after July 1, 1979 become vested after five years of service and members joining prior to July 1, 1979 were vested after four years of service. Benefit provisions are established in state statute found in Title 8, Chapter 34-37 of the Tennessee Code Annotated (TCA). State statutes are amended by the Tennessee General Assembly. Political subdivisions such as the Pool participate in the TCRS as individual entities and are liable for all costs associated with the operation and administration of their plan. Benefit improvements are not applicable to a political subdivision unless approved by the chief governing body.

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

The TCRS issues a publicly available financial report that includes financial statements and required supplementary information for the PSPP. That report may be obtained by writing to Tennessee Treasury Department, Consolidated Retirement System, 15th Floor Andrew Jackson Building, Nashville, TN 37243-0230 or can be accessed at http://www.tn.gov/treasury/tcrs/PS/.

*Funding Policy*--The Pool has adopted a noncontributory retirement plan for its employees by assuming employee contributions up to 5.0 percent of annual covered payroll.

The Pool is required to contribute at an actuarially determined rate; the rate for the fiscal year ending June 30, 2014 was 15.42% of annual covered payroll. The contribution requirement of plan members is set by state statute. The contribution requirement for the Pool is established and may be amended by the TCRS Board of Trustees.

Annual Pension Cost--For the years ending June 30, 2014 and 2013, the Pool's annual pension cost of \$416,207 and \$366,583, respectively, to TCRS was equal to the Pool's required and actual contributions. The required contribution was determined as part of the July 1, 2011 actuarial valuation using the frozen entry age actuarial cost method. Significant actuarial assumptions used in the valuation include (a) rate of return on investment of present and future assets of 7.5 percent a year compounded annually, (b) projected 3.0 percent annual rate of inflation, (c) projected salary increases of 4.75 percent (graded) annual rate (no explicit assumption is made regarding the portion attributable to the effects of inflation on salaries), (d) projected 3.5 percent annual increase in the Social Security wage base, and (e) projected post retirement increases of 2.5 percent annually. The actuarial value of assets was determined using techniques that smooth the effect of short-term volatility in the market value of total investments over a ten-year period. The Pool's unfunded actuarial accrued liability is being amortized as a level dollar amount on a closed basis. The remaining amortization period at July 1, 2011 was 10 years. An actuarial valuation was performed as of July 1, 2011, which established contribution rates effective July 1, 2012.

#### **Trend Information**

Fiscal Year Ended	Annual Pension ost (APC)	Percentage of APC Contributed	Net Pension Digation
June 30, 2014	\$ 416,207	100.00 %	\$ -
June 30, 2013	\$ 366,583	100.00 %	\$ -
June 29, 2012	\$ 356,199	100.00 %	\$ -

*Funded Status and Funding Progress*-As of July 1, 2013, the most recent actuarial valuation date, the plan was 84.15 percent funded. The actuarial accrued liability for benefits was \$8.17 million, and the actuarial value of assets was \$6.88 million, resulting in an unfunded actuarial accrued liability (UAAL) of \$1.3 million. The covered payroll (annual payroll of active employees covered by the plan) was \$2.25 million, and the ratio of the UAAL to the covered payroll was 57.67 percent.

#### Notes to the Financial Statements

#### June 30, 2014 and 2013

The schedule of funding progress, presented as required supplementary information (RSI) following the notes to the financial statements, present multiyear trend information about whether the actuarial values of plan assets are increasing or decreasing over time relative to the actuarial accrued liabilities (AALs) for benefits.

#### (10) Commitments and contingencies

In the normal course of operations, the Pool is involved in litigation related to certain claims. In the opinion of management, the disposition of these matters will not have a material adverse effect on the Pool's financial position.

#### (11) **Operating leases**

The Pool leases certain office equipment and office and storage space from various thirdparties under operating lease agreements with fixed rental payments. Total rental expenses under these operating leases were \$32,895 and \$33,344 for years ended June 30, 2014 and 2013, respectively.

# **Ten-Year Claims Development Information**

# Year ended June 30, 2014

end of each of the last ten fiscal years. The rows of the table are defined as follows: (1) Net earned required premium and investment revenues – This line shows the total of each fiscal year's net earned premium revenues and The table below illustrates how the Pool's earned revenues (net of reinsurance) and investment income compare to related costs of losses (net of losses assumed by reinsurers) and other expenses assumed by the Pool as of the originally estimated. As data for individual policy years matures, the correlation between original estimates and re-estimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less investment revenues. (2) Unallocated expenses – This line shows each fiscal year's other operating costs of the Pool including overhead and claims expense not allocable to individual claims. (3) Estimated incurred claims triggered coverage under the contract occurred (policy year). (4) Net paid (cumulative) - This section of ten rows shows the cumulative amounts paid net of recoveries as of the end of successive years for each policy year. (5) Re-estimated incurred claims and expenses – This section of ten rows shows how each policy year's incurred claims increased or decreased as of the end of successive years. This annual re-estimation results from new information received on known claims, re-evaluation of existing information on known claims, as well as emergence of new claims not previously known. (6) Increase (decrease) in estimated incurred claims and expenses from end of accident year - This line compares the latest re-estimated incurred claims amount (line 5) to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than and expenses, end of accident year - This line shows the Pool's incurred claims and allocated claim adjustment expenses (both paid and accrued) as originally reported at the end of the first year in which the event that mature policy years. The columns of the table show data for successive policy years.

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1 Nat asrnad racificad pramium	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
and investment revenues	\$58,819,885	\$65,485,896	\$69,537,278	\$71,036,536	\$67,407,104	\$66,071,645	\$64,062,890	\$60,983,901	\$61,902,588	\$62,816,826
2. Unallocated expenses	11,676,230	12,309,907	12,287,325	14,147,927	13,462,216	13,928,489	14,073,693	14,719,391	15,478,609	17,449,760
3. Estimated incurred claims and expense, end of accident year	40,230,398	41,404,943	42,571,480	44,357,938	43,738,304	46,827,211	50,641,219	47,507,981	46,574,698	45,820,056
<ol> <li>Net Paid (cumulative) as of: End of accident year One year later Two years later Three years later Four years later Five years later Six years later Seven years later Eight years later Nine years later</li> </ol>	10,780,705 18,507,560 23,212,693 25,469,618 26,851,678 26,851,678 28,153,118 28,153,118 28,153,118 28,512,330 30,125,076 30,535,491	9,692,686 18,007,390 21,031,854 24,391,517 25,083,252 26,963,096 27,515,579 27,515,579	11,044,685 24,071,928 27,493,192 32,024,370 34,349,210 35,460,726 36,009,787 36,003,787 36,426,031	10,682,950 22,178,806 28,059,198 30,762,829 32,613,755 33,587,116 34,272,765	10,383,927 22,503,451 26,581,822 29,468,494 31,113,644 32,598,083	11,960,924 21,946,111 28,850,196 31,061,738 32,610,625	14,170,671 28,567,327 32,547,163 34,977,023	13,554,782 22,089,817 26,887,613	13,312,473 22,634,009	13,084,348
<ol> <li>Re-estimated incurred claims and expenses: End of accident year One year later Two years later Five years later Five years later Six years later Six years later Six years later Seven years later Eight years later Nine years later Nine years later</li> </ol>	40,230,398 38,308,079 35,109,231 34,479,011 33,481,347 33,481,347 33,481,347 33,481,347 33,481,347 33,417 33,938,841	41,404,943 37,576,804 33,390,710 31,890,264 31,694,825 33,230,571 31,625,867 30,740,251 30,740,251	42,571,480 44,052,737 45,514,860 47,274,092 47,681,591 42,749,923 42,749,923 42,749,923 42,749,923 42,7292,557	44,357,938 42,734,103 42,075,676 41,797,919 39,226,518 38,450,948 39,073,944	43,738,304 42,588,900 40,180,438 38,843,097 38,947,087 39,125,187 39,125,187	46,827,211 45,209,547 42,870,101 40,802,207 40,869,336	50,641,219 47,774,196 46,907,918 45,765,147	47,507,981 43,177,868 40,536,108	46,574,698 43,553,794	45,820,056
6. Increase (decrease) in estimated incurred claims and expense from end of accident year	(6,291,557)	(10,664,692)	721,077	(5,283,994)	(4,613,117)	(5,957,875)	(4,876,072)	(6,971,873)	(3,020,904)	

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# Reconciliation of Claims Liabilities by Type of Contract

#### Year ended June 30, 2014

	Liability	Workers' Compensation	Property	Total
Reserve for losses and loss adjustment expenses at beginning of fiscal year	\$38,626,770	\$81,438,325	\$2,926,435	\$122,991,530
Incurred claims and claim adjustment expenses:				
Provision for insured events of the current fiscal year	19,282,203	22,028,826	4,509,027	45,820,056
Increase (decrease) in provision for insured events				
of prior fiscal years	(2,769,741)	1,105,654	(570,982)	(2,235,069)
Unallocated claims adjustment expenses	1,592,755	1,662,793	743,420	3,998,968
Total incurred claims and claim adjustment expenses	18,105,217	24,797,273	4,681,465	47,583,955
Reinsurance:				
Reinsurance recoveries received attributable to insured				
events of current fiscal year	-	-	-	-
Reinsurance recoveries received attributable to insured				
events of prior fiscal years	74,664	516,936	831,011	1,422,611
Change in reinsurance recoverable on paid losses	(52,847)	230,766	(315,920)	(138,001)
Total reinsurance	21,817	747,702	515,091	1,284,610
Payments:				
Claims and claim adjustment expenses attributable to				
insured events of current fiscal year	5,101,205	4,882,584	3,100,559	13,084,348
Claims and claim adjustment expenses attributable to				
insured events of prior fiscal years	10,424,857	12,030,241	1,350,945	23,806,043
Unallocated claim adjustment expenses	1,592,755	1,662,793	743,420	3,998,968
Total payments	17,118,817	18,575,618	5,194,924	40,889,359
Reserve for losses and loss adjustment expenses at				
end of fiscal year	\$39,634,987	\$88,407,682	\$2,928,067	\$130,970,736

# Reconciliation of Claims Liabilities by Type of Contract

# Year ended June 30, 2013

		Workers'		
	Liability	Compensation	Property	Total
Reserve for losses and loss adjustment expenses at beginning of fiscal year	\$38,078,181	\$80,996,229	\$3,231,428	\$122,305,838
Incurred claims and claim adjustment expenses:				
Provision for insured events of the current fiscal year	19,130,293	22,696,478	4,747,927	46,574,698
Increase (decrease) in provision for insured events				
of prior fiscal years	(2,331,802)	(5,426,042)	(1,321,683)	(9,079,527)
Unallocated claims adjustment expenses	1,546,668	1,646,675	701,317	3,894,660
Total incurred claims and claim adjustment expenses	18,345,159	18,917,111	4,127,561	41,389,831
Reinsurance: Reinsurance recoveries received attributable to insured events of prior fiscal years Change in reinsurance recoverable on paid losses Total reinsurance	676,540 (660,685) 15,855	1,419,017 (702,361) 716,656	3,656,688 (2,193,974) 1,462,714	5,752,245 (3,557,020) 2,195,225
Payments: Claims and claim adjustment expenses attributable to insured events of current fiscal year	4,942,532	5,751,735	2,618,206	13,312,473
Claims and claim adjustment expenses attributable to insured events of prior fiscal years	11,323,225	11,793,261	2,575,745	25,692,231
Unallocated claim adjustment expenses	1,546,668	1,646,675	701,317	3,894,660
Total payments	17,812,425	19,191,671	5,895,268	42,899,364
Reserve for losses and loss adjustment expenses at end of fiscal year	\$38,626,770	\$81,438,325	\$2,926,435	\$122,991,530

# Schedule of Funding Progress - Employee Retirement System

# June 30, 2014

# (Dollar amounts in thousands)

			A	ctuarial						
			A	ccrued						UAAL as a
	A	ctuarial	L	iability	Un	funded				Percentage of
Actuarial	V	alue of	(/	4AL) -	A	AAL -	Funded	C	overed	Covered
Valuation Date	Pla	n Assets	En	try Age	(L	JAAL)	Ratio	Р	ayroll	Payroll
		<u>(a)</u>		<u>(b)</u>	<u>(t</u>	<u>) - (a)</u>	<u>(a/b)</u>		<u>(c)</u>	<u>((b-a)/c)</u>
July 1, 2013	\$	6,879	\$	8,174	\$	1,296	84.15%	\$	2,246	57.67%
July 1, 2011	\$	6,004	\$	6,562	\$	558	91.50%	\$	2,148	25.95%
July 1, 2009	\$	4,444	\$	5,072	\$	628	87.61%	\$	2,552	24.62%



# Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Directors Tennessee Municipal League Risk Management Pool

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Tennessee Municipal League Risk Management Pool (the "Pool") as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise the Pool's basic financial statements, and have issued our report thereon dated October 21, 2014. Our opinion was qualified because the Pool did not report the changes in fair value of investments as a component of investment income on the statements of revenues, expenses, and changes in net position.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Tennessee Municipal League Risk Management Pool's internal control over financial reporting to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Pool's internal control. Accordingly, we do not express an opinion on the effectiveness of the Pool's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Pool's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency or combination of deficiencies in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Tennessee Municipal League Risk Management Pool's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Brentwood, Tennessee October 21, 2014

Lattine Block Marge & Cwin, PC